CALIFORNIA High-Speed Rail Authority

EDMUND G. BROWN JR.
GOVERNOR

Press Release

DATE: May 7, 2015

CONTACT: Karen Massie
916-403-0558 (w)
Karen.Massie@hsr.ca.gov

Over $29 Million to Small Businesses Working on High-Speed Rail

21 New Small Businesses Added in Three-Month Period

SACRAMENTO, Calif. – The California High-Speed Rail Authority (Authority) is providing a major boost to California small businesses. In the second quarter of the Fiscal Year 2014-15, the Authority executed nine new prime contracts that include commitments from 21 certified small businesses to work on high-speed rail.

From Redding to San Diego, small businesses across the state are providing key professional and construction services, that have resulted in more than $17 million pumped into small businesses over the three-month period. In the Central Valley region, where work is underway, there are 65 small businesses working on the first construction segment with $307 million committed. This includes 21 Disadvantaged Business Enterprises (DBE) and 7 Disabled Veteran Business Enterprises (DVBE). Out of the 65 businesses, 27 are small businesses and vendors are from Madera and Fresno County, totaling $97.2 million in commitments to those companies.

One of those companies, Valley Coffee based in Fresno, is supplying water bottles, coffee brewers and materials to the Authority's design-build contractor, Tutor Perini/Zachry/Parsons, at their offices in downtown Fresno. This contract not only represents the Authority's commitment to hiring locally, it also provides owner Mike LaRue with an opportunity to work with the government for the first time, which will open a whole new potential list of future jobs and clients.

Cumulative small business participation to date includes 219 certified small businesses committed to working on the program, with 67 of those businesses certified as DBE and 32 certified as DVBE. Since July 2014, small business utilization on the project stands at 27 percent, with $29 million paid out to small businesses for their work on the program.

The Authority has an aggressive 30 percent goal for small business participation, with 10 percent to DBE and 3 percent to DVBE. This report shows that many of the Authority's prime contractors are meeting and exceeding this goal. This latest report and all archives are available on the Authority's website at: http://www.hsr.ca.gov/Newsroom/studies_reports.html.

#####

About California High-Speed Rail Authority

The California High-Speed Rail Authority (Authority) is responsible for planning, designing, building and operation of the first high-speed rail system in the nation. California high-speed rail will connect the mega-regions of the state, contribute to economic development and a cleaner environment, create jobs and preserve agricultural and protected lands. By 2029, the system will run from San Francisco to the Los Angeles basin in under three hours at speeds capable of over 200 miles per hour. The system will eventually extend to Sacramento and San Diego, totaling 800 miles with up to 24 stations. In addition, the Authority is working with regional partners to implement a statewide rail modernization plan that will invest billions of dollars in local and regional rail lines to meet the state's 21st century transportation needs. To learn more visit the Authority's website at http://www.hsr.ca.gov and join us on facebook.com/CaliforniaHighSpeedRail and follow us at twitter.com/cahsra

VOLUME 2: ISSUE 2

CALIFORNIA
High-Speed Rail Authority

Small Business Participation and Jobs Report

Second Quarter, Fiscal Year 2014-15

Reporting Period:

OCTOBER 1 THROUGH DECEMBER 31, 2014

Release Date: May 7, 2015

Interested in Doing Business with the California High-Speed Rail Authority?

Learn how to get your business involved with the California High-Speed Rail Program, by visiting our *Doing Business with High-Speed Rail* webpage: **http://www.hsr.ca.gov/About/Doing_Business_with_HSR**

To learn more about our Small Business Program visit: **http://www.hsr.ca.gov/Programs/Small_Business**

CALIFORNIA HIGH-SPEED RAIL AUTHORITY

770 L Street, Suite 1160
Sacramento, CA 95814

p: (916) 324-1541
e: info@hsr.ca.gov

facebook.com/CaliforniaHighSpeedRail

twitter.com/cahsra

youtube.com/user/CAHighSpeedRail

instagram.com/cahsra

Building California's Future is published quarterly by the External Affairs Division of the California High-Speed Rail Authority. To view past reports, and to access and download more information visit: **www.hsr.ca.gov**

California High-Speed Rail Authority

Building California's Future

Reporting Period: OCTOBER-DECEMBER 2014

VOLUME 2: ISSUE 2

Small Business Participation:

As of December 2014

219 Certified Small Businesses working on the high-speed rail program statewide

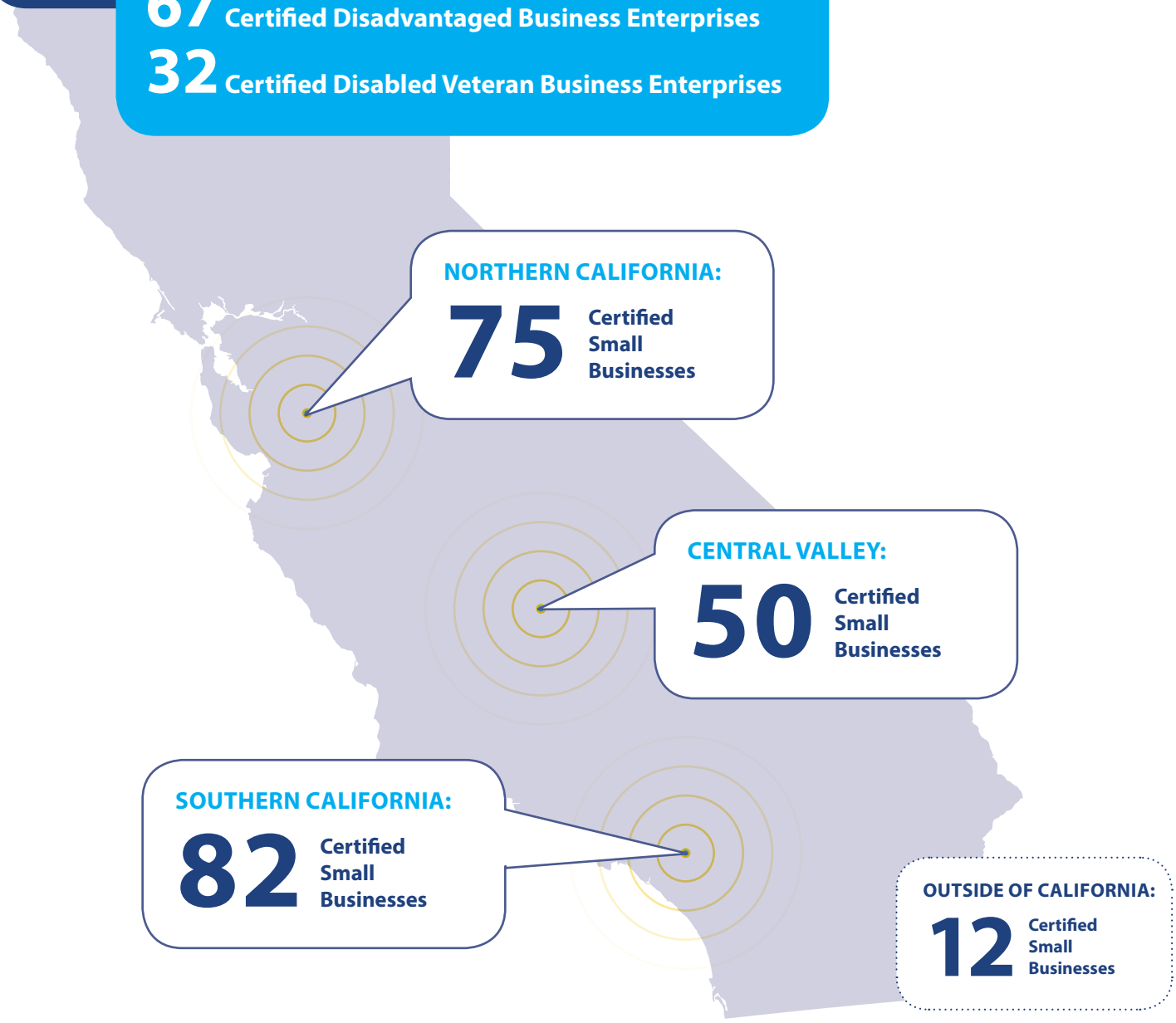
67 Certified Disadvantaged Business Enterprises

32 Certified Disabled Veteran Business Enterprises

Prime Contracts:

Reporting Period: October-December 2014

32	Prime Contractors
322,062	Number of hours worked
619	Full-Time Equivalent (FTE) Jobs



Hours, Jobs (FTE)[1] & Small Business Utilization by Contract

Reporting Period: October-December 2014

PRIME CONTRACTOR [2]	TYPE OF WORK	HOURS	FTE	SMALL BUSINESS UTILIZATION %[5]
Tutor Perini/Zachry/Parsons, a Joint Venture [3]	Design-Build	91,608	176	28%[6]
Wong+Harris	Project and Construction Management	8,735	17	22%
Arcadis	Project and Construction Management	354	1	--
Parsons Brinckerhoff	Program Management Team	90,454	174	32%
Parsons Transportation Group	Regional Consultant	20,359	39	15%
AECOM USA, Inc.	Regional Consultant	4623	9	18%
URS/Hatch Mott MacDonald (HMM)/ ARUP	Regional Consultant	15,386	30	13%
Hatch Mott MacDonald (HMM)/ URS/ARUP	Regional Consultant	24,384	47	17%
STV Incorporated	Regional Consultant	4,222	8	37%
CH2M Hill, Inc.	Regional Consultant	1,338	3	24%
AECOM USA, Inc.	Regional Consultant	1,774	3	28%
T.Y. Lin International	Regional Consultant	9,614	19	23%
Precision Civil Engineering, Inc.	Regional Consultant	657	1	83%
Chaudhary & Assoc.	Land Surveying	1,231	2	90%
Quad Knopf	Land Surveying	--	--	--
O'Dell Engineering	Land Surveying	2,696	5	100%
Hernandez, Kroone & Assoc.	Land Surveying	1,432	3	100%
Bender Rosenthal, Inc.	Right-of-Way	12,237	24	75%
Continental Acquisition Services, Inc.	Right-of-Way	9,368	18	94%
Universal Field Services, Inc.	Right-of-Way	11,108	21	78%
Beacon Integrated Prof. Resources	Right-of-Way	1,710	3	65%
Mark Thomas and Company	Right-of-Way	2,530	5	36%
Continental Acquisition Services, Inc.[4]	Right-of-Way	--	--	--
Bender Rosenthal, Inc.[4]	Right-of-Way	--	--	--
Associated Right of Way Services, Inc.[4]	Right-of-Way	--	--	--
Epic Land Solutions, Inc.[4]	Right-of-Way	--	--	--
Beacon Integrated Prof. Resources[4]	Right-of-Way	--	--	--
Universal Field Services, Inc.[4]	Right-of-Way	--	--	--
Briggs Field Services, Inc.[4]	Right-of-Way	--	--	--
Steele Land and Inspection, LLC[4]	Right-of-Way	--	--	--
KPMG	Financial Services	3,744	7	30%
Nossaman	Legal Services	2,500	5	2%
TOTAL:		**322,062**	**619**	**33%**

1. Full-Time Equivalent: Consistent with federal standards, Full-Time Equivalent (FTE) employment means the total number of regular straight-time hours worked (i.e., not including overtime or holiday hours worked) by employees divided by the number of total compensable hours applicable to each fiscal year. There were 520 hours available to work for the reporting period of October - December 2014. Hours worked ÷ Hours Available for the Reporting Period = FTE

2. Data accounts for selected prime contractors and subcontractors work for invoices received by the Authority for the reporting period.

3. FTE and hours are estimated.

4. Contracts executed in December 2014.

5. Small Business Utilization based on invoices.

6. Small Business Utilization based on payments.

Cumulative Jobs & Small Business Participation: *Fiscal Year to Date*

Fiscal Year 2014-15
Reporting Period:
July-December 2014

Prime Contracts = **32**

Hours = **653,523**

Small Business Utilization = **27%**

Small Business Invoices = **$29 Million**

"Working for this program has provided our company with the opportunity to work with many diverse communities across California on a wide range of complex and challenging issues."

Scott Steinwert
Circlepoint President/CEO

Circlepoint staff meets with members of the community in Chowchilla in March 2013.

Small Business Profile: *Circlepoint*

Circlepoint is a certified Small Business Enterprise currently doing outreach work on the Central Valley Wye portion of high-speed rail system near the cities of Chowchilla and Fairmead. Circlepoint has worked on the high-speed rail program for over two decades, having assisted with many of the initial studies and project-level environmental reviews. According to Scott Steinwert, Circlepoint President/CEO, "Working for this program has provided our company with the opportunity to work with many diverse communities across California on a wide range of complex and challenging issues."

2nd Quarter Small Business Participation

Reporting Period: October-December 2014

Professional Services

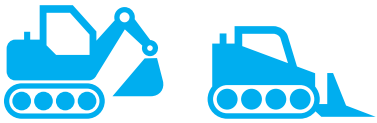
Small Business Utilization: 36%

$12.3 Million

Amount of $$ to Small Businesses (Professional Services)

Construction

Small Business Utilization: 28%



$4.8 Million

Amount of $$ to Small Businesses (Construction)

$17.1 Million

Total amount of $$ to Small Businesses during the second quarter

21 New Small Businesses Added to the Program

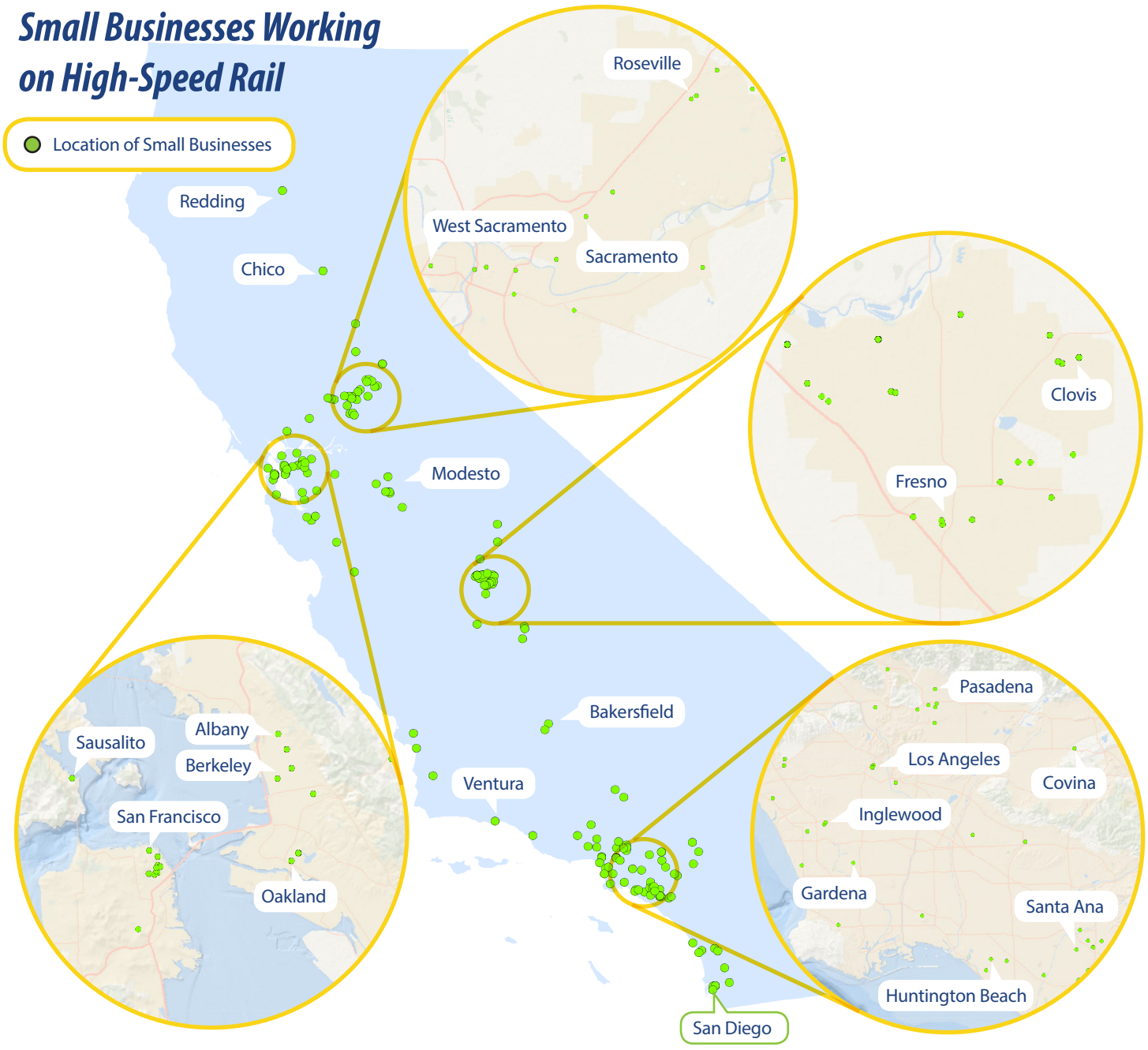
+

=

For a total new commitment of

$39.7 Million

Small Businesses Working on High-Speed Rail



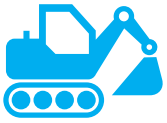
O'Dell workers conduct right-of-way services in the field throughout California.

Small Business Profile: O'Dell Engineering

"It's been non-stop since 2012 for us," said Dylan Crawford, a Principal at O'Dell Engineering. The Modesto-based certified Small Business Enterprise surveys properties needed for high-speed rail in the Central Valley. Their work includes determining where property boundaries are, preparing appraisal maps, writing legal descriptions for property transfers, working with the Authority and high-speed rail design-build teams. To get everything done, the company expanded, at one point, hiring 10 extra people, allowing them to open a Fresno office. In 2014, they won a Prime Contract on high-speed rail as a Small Business that will keep them busy through 2017, but they report that they would like to work for high-speed rail for the next 10 years. Crawford added, "**I think high-speed rail will be a great form of alternative transportation. I'm looking forward to hopping on the train with my kids and going to Disneyland."**

Small Business Participation: *Construction Package 1*

65 **Small Businesses** = **Commitments of $307.5 Million**



37 Small Businesses

2R Drilling, Inc.
American Crane Rental Inc.
Ameriguard Security Systems, Inc.,
Blackburn Consulting
Clovis Stationery and Office Supplies, Inc.
CMG Hydroseeding
Constar Supply
Core Business Interiors
Dumont Printing
Facility Designs
Garavaglia Architecture, Inc.
Geovision, Inc.
Harris Electric (TNJ Electric)
Hazard Management Services
Innovative Concrete
Kroeker, Inc.
JRP Historical Consulting, LLC
Kehoe Testing & Engineering, Inc.
Leon Environmental Services
Middle Earth Geo Testing Inc.
Outback Materials
Pipe Jacking Unlimited
Precision Civil Engineering Inc.
Quad Knopf, Inc.
RailPros, Inc.
Rincon Consultants, Inc.
Salem Engineering Group, Inc.
Shiralian Management Group Inc.
SoCal Drilling
SPER Contracting Corporation
Taber Drilling
Technicon Engineering Services, Inc.
Valley Coffee
Valley Shredding Inc.
Ventura TV Electronics & Appliances
Wild Electric
WKE Inc.

21 Disadvantaged Business Enterprises

Alert-O-Lite Inc.
Avison Construction, Inc.
Blair, Church & Flynn
Bradley Tanks, Inc.
Cornerstone Structural Engineering Group
Dillard Environmental Services
Earth Mechanics, Inc.
ESP Surveying, Inc.
EXARO Technologies Corporation
Hunsaker Safety & Sign Inc.
JET Drilling Inc.
Landavazo Bros. Inc.
Lee Andrews Group
Martinez Steel Corporation
MBI Media
MGE Engineering, Inc.
Oliveira Fence
OPAC Consulting Engineers
Safework Inc.
Valverde Construction, Inc.
Wreco

7 Disabled Veteran Business Enterprises

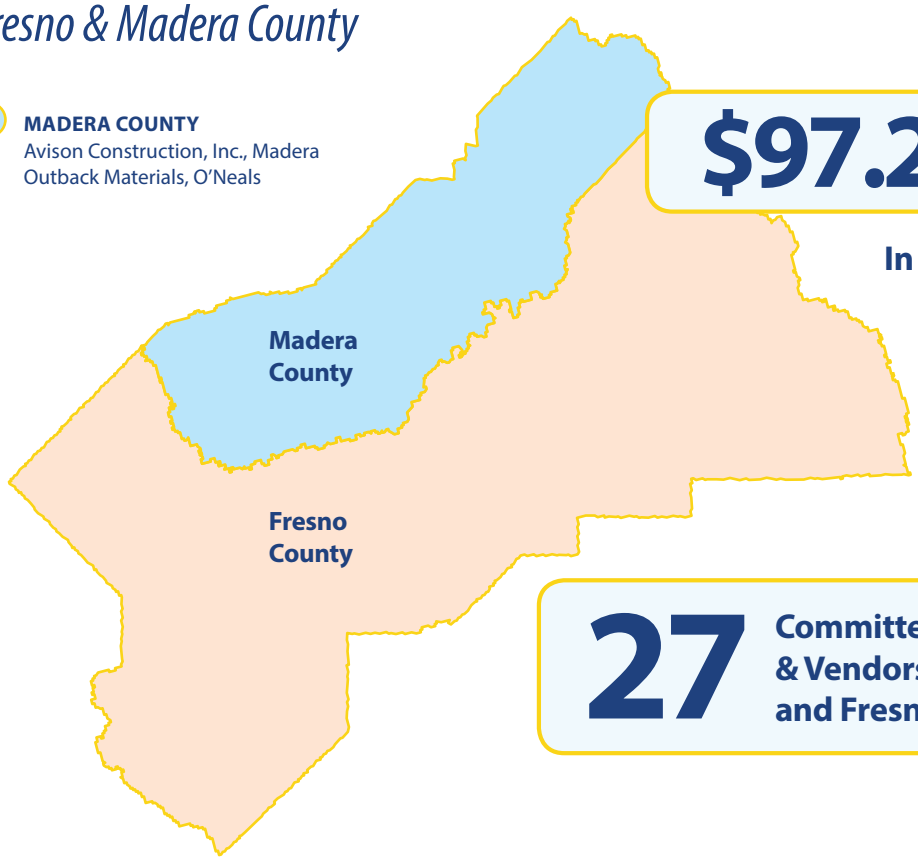
The 111th Group Photography
Caring and Loving Enterprises
Chambers Group, Inc.
Daves Trucking
G & C Equipment Corporation
Katch Environmental
Moore Twining Associates, Inc.

Work crews conduct geo-technical work in advance of heavy construction.

Small Business Profile: *2R Drilling*

Count 2R Drilling as among the first certified Small Business Enterprises to do preliminary construction work on the high-speed rail project in the Central Valley. It's been over a year since the firm rolled out giant drilling rigs and sucked up soil samples in more than 24 locations in Fresno and Madera. Some of the borings punched down 100 feet or more below the earth's surface. "We were boring samples to test soil where the foundation for a bridge has been planned and we're always in before heavy construction begins," explained owner Brian Serl. **"The samples will tell construction contractors what kind of conditions to expect when finalizing designs."** 2R Drilling, based in Ontario, California, got the job done with Tier IV rigs that few other companies have**. "Those Tier IV machines have ignition and exhaust systems that put out fewer emissions into the atmosphere,"** Serl said. 2R Drilling was started by Serl's father in 1978.

Businesses Committed to Working on Construction Package 1:
Fresno & Madera County



$97.2 Million

In Commitments

27 **Committed Small Businesses & Vendors from Madera and Fresno County**

MADERA COUNTY

Avison Construction, Inc., Madera
Outback Materials, O'Neals

FRESNO COUNTY

Alert-O-Lite Inc., Fresno
Ameriguard Security Systems, Inc., Fresno
Blair, Church & Flynn, Clovis
Caring and Loving Enterprises, Fresno
Clovis Stationery and Office Supplies, Inc., Clovis
CMG Hydroseeding, Fresno
Core Business Interiors, Fresno
Cornerstone Structural Engineering Group, Fresno
Constar Supply, Clovis
Dumont Printing, Fresno
ESP Surveying, Inc., Fresno
Facility Designs, Fresno
Harris Electric, Fresno
Hunsaker Safety & Sign Inc., Fresno
Kroeker, Inc., Fresno
Katch Environmental, Fresno
Leon Environmental Services, Fresno
Moore Twining Associates, Inc., Fresno
Precision Civil Engineering Inc., Fresno
Salem Engineering Group, Inc., Fresno
Technicon Engineering Services, Inc., Fresno
Valley Coffee, Fresno
Valley Shredding Inc., Fresno
Ventura TV Electronics & Appliances, Fresno
Wild Electric, Fresno

Small Business Profile: Valley Coffee

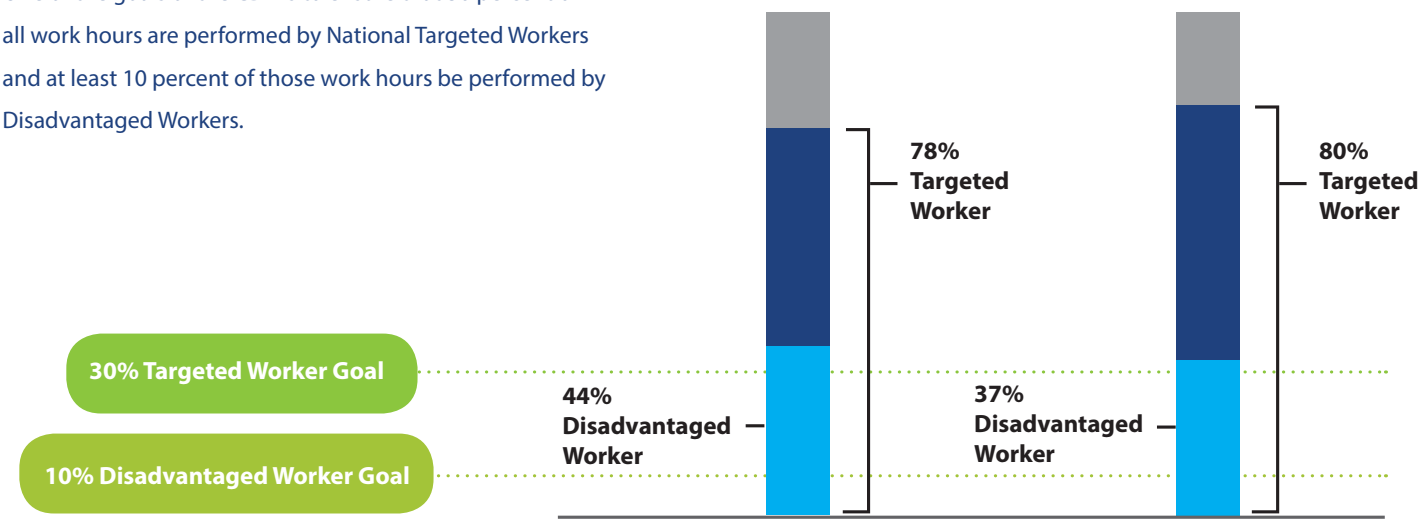
Valley Coffee

Mike LaRue, owner of Valley Coffee in Fresno, worked quickly to get his small business certification when he heard the design-build team for Construction Package 1 needed a local company to supply water bottles and a coffee brewer, as well as cream and sugar in its break room. In fact, LaRue had never actively sought government related jobs before the opportunity with high-speed rail, delivering mainly to private companies. The design-build offices are among the shortest trips for LaRue, who manages a fleet of nine trucks delivering coffee, water, filtration systems and other office products from Atwater to as far south as Tulare.

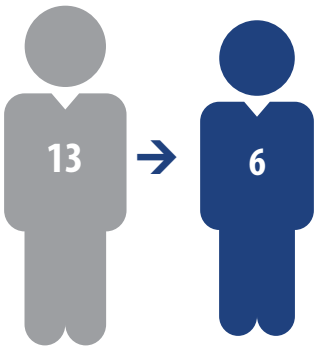
Construction Jobs and Workforce Development

National Targeted Hiring Goals

The Authority's Community Benefits Agreement (CBA) promotes and advances training opportunities for all individuals. One of the goals of the CBA is to ensure that 30 percent of all work hours are performed by National Targeted Workers and at least 10 percent of those work hours be performed by Disadvantaged Workers.



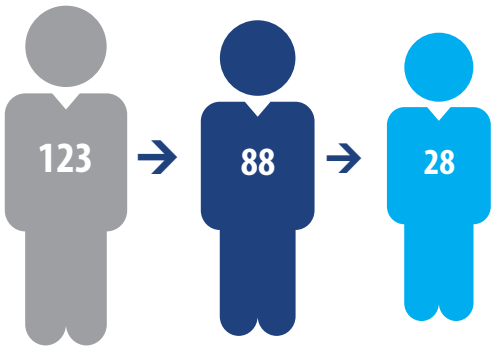
October - December 2014
Dispatched Workers: 13



Of 13 total Dispatched Workers 6 were Targeted Workers.

0 of the Targeted Workers were Disadvantaged Workers.

Cumulative
Dispatched Workers: 123



Of 123 total Dispatched Workers 88 were Targeted Workers.

28 of the Targeted Workers were Disadvantaged Workers.

Targeted Worker: is an individual whose primary place of residence is within an Economically Disadvantaged Area or an Extremely Economically Disadvantaged Area in the United States, or a Disadvantaged Worker.

Disadvantaged Worker: an individual who, prior to commencing work on the high-speed rail project, meets the income requirements of a Targeted Worker and faces at least one of the following barriers to employment: (1) Being a veteran; (2) Being a custodial single parent; (3) Receiving public assistance; (4) Lacking a GED or high school diploma; (5) Having a criminal record or other involvement with the criminal justice system; (6) Suffering from chronic unemployment; (7) Emancipated from the foster care system; (8) Being homeless; or (9) Being an apprentice with less than 15 percent of the required graduating apprenticeship hours in a program.

Construction Workers from 23 Counties are Actively Working on High-Speed Rail

Alameda
El Dorado
Fresno
Kings
Los Angeles
Madera
Marin
Merced
Orange
Placer
Sacramento
San Bernardino
San Diego
San Francisco
San Joaquin
Santa Clara
Shasta
Stanislaus
Tulare
Tuolumne

3 COUNTIES OUTSIDE OF CALIFORNIA:

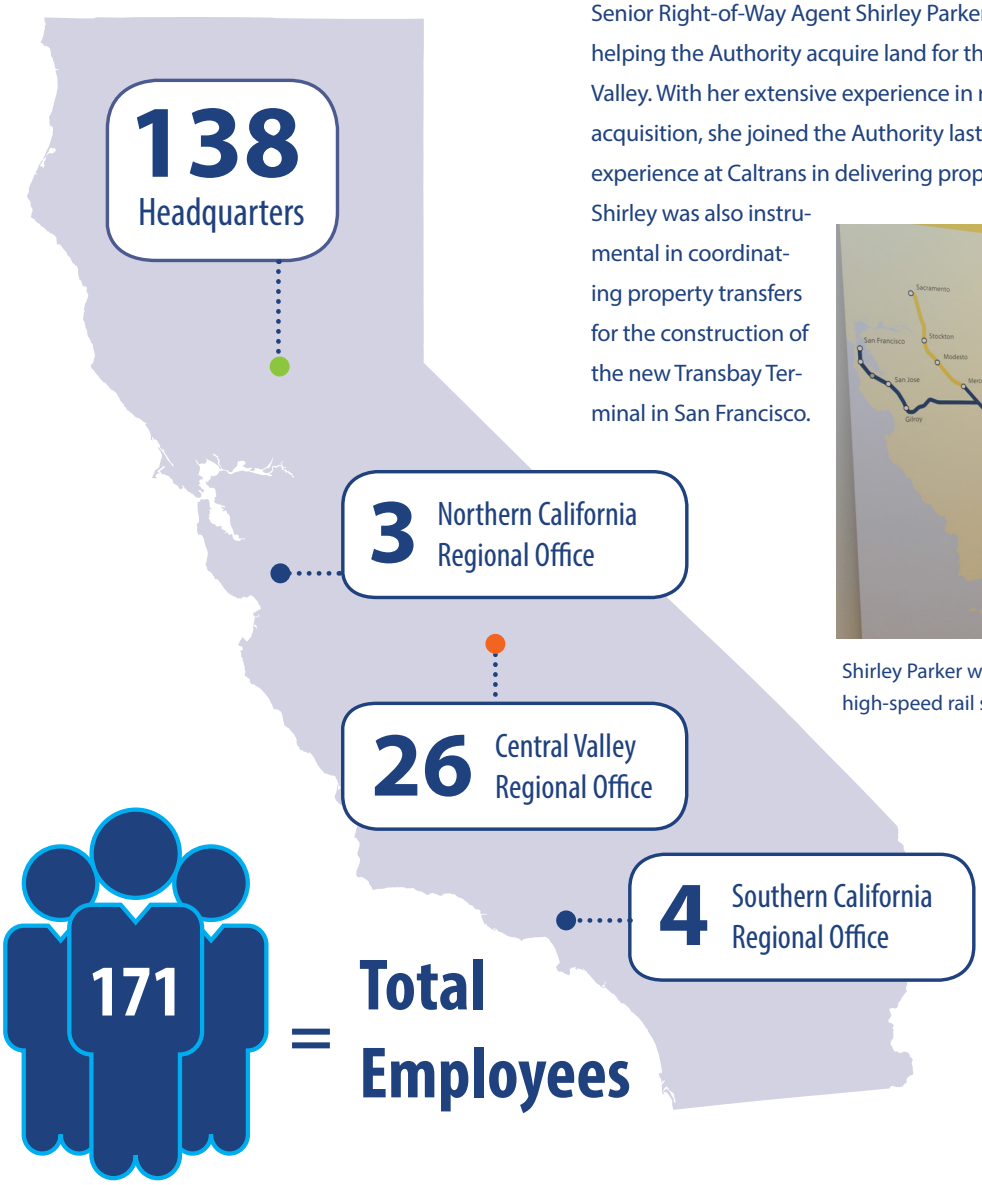
Bonner, Idaho
Clark, Nevada
Pierce, Washington

Larry McDonald is responsible for operating heavy equipment that is part of construction activities.

Worker Profile: *Larry McDonald*

Over 15 years ago, Larry McDonald made a decision to change careers that allowed him to stay in the Central Valley. After an extensive vocation in construction and automotive management, Larry is pleased to have found an opportunity building the high-speed rail not far from his home in Clovis, California. He is among the first to break ground on the project and currently operates a 966 K Caterpillar as part of test pile work in Construction Package 1 (CP1). This is not Larry's first assignment on high-speed rail. He has been working on the project since June of 2014 when he helped build the construction yard. Larry is planning to retire on this project and hopes his son, Layton, can follow in his footsteps by building high-speed rail.

Authority Staff: Delivering the Nation's First High-Speed Rail System



PROFILE: Senior Right-of-Way Agent Shirley Parker

Senior Right-of-Way Agent Shirley Parker is one of the dedicated people that is helping the Authority acquire land for the high-speed rail system in the Central Valley. With her extensive experience in real estate, property management and acquisition, she joined the Authority last year with over 20 years of right-of-way experience at Caltrans in delivering properties and making projects happen. Shirley was also instrumental in coordinating property transfers for the construction of the new Transbay Terminal in San Francisco.

Shirley Parker works to acquire property needed to build the high-speed rail system.

PROFILE: Transportation Engineer Heidi Lanza

Transportation Engineer Heidi Lanza wears two hats – one as an engineer working on high-speed rail and the other as a mother of five children – all while holding a Master's Degree in Civil Engineering. She strives to learn something new every day and to mentor those in the Central Valley Regional Office who aspire to become future engineers. Since beginning her work at the Authority, she has made sure that every challenging assignment has been met with an unwavering discipline, and she has been dedicated to helping educate the public and the members of the community about the program.

Heidi Lanza provides engineering expertise and knowledge to the Authority's Central Valley office.