



Contents

1. *California's High-Speed Rail Will Soon Become Reality*
2. *Business Advisory Council*
3. *Experienced Team Tapped to Manage First High-Speed Rail Construction Package*
3. *Partner Spotlight: MBDA*
4. *Gotta' Keep Moving to Keep up with Robert Padilla*
4. *Calendar of Upcoming Events*

The **Investing in California Small Businesses** newsletter is published monthly by the External Affairs branch of the California High-Speed Rail Authority.

To view past newsletters visit:

www.cahighspeedrail.ca.gov/sb-resources.aspx

California's High-Speed Rail Will Soon Become Reality

Excitement is growing as the state moves toward starting work this summer on California's high-speed rail project, the largest infrastructure project ever undertaken in the United States. On January 18, 2013, all five shortlisted design-build teams submitted proposals to the California High-Speed Rail Authority (Authority) for Construction Package 1, a stretch of high-speed rail infrastructure that will run about 30 miles from just outside of Madera to south of Fresno.

Authority staff members and technical experts are spending long hours evaluating those bids for the project, which will cost an estimated \$1.2 billion to \$1.8 billion. The firms that submitted proposals are:

California Backbone Builders: This joint venture spearheaded by Ferrovia Agroman and Acciona (both based in Spain), design firms LAN and Euroestudios,

subcontractor Top Grade Construction.

California High-Speed Rail Partners: This is a joint venture consisting of Fluor (Texas), Skanska (Sweden), PCL (Canada), HDR Engineering (Nebraska).

California High-Speed Ventures: This team is made up of Kiewit (Nebraska), Granite Construction (Watsonville) and COMSA EMTE (Spain); design firms HNTB, Gannett Fleming, PROINTEC, ENGEO, Terracon.

Joint Venture of Dragados/Samsung/Pulice: This joint venture includes Dragados S.A., Samsung, Pulice, C.C. Myers, Jacobs, Stantec, Sener

Tutor Perini/Zachry/Parsons: This team includes Tutor Perini (Sylmar), Zachry (Texas) and Parsons (Pasadena).

The winning bidder will be committed to the Authority's 30 percent Small Business goal.

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To access and download more information pertaining to the small business program, visit the Authority's SB Resources webpage at www.cahighspeedrail.ca.gov/sb-resources.aspx

Business Advisory Council

The Authority is continually seeking new and innovative approaches to improve its policies and procedures to eliminate any barriers and increase small business utilization. As a result, the Board of Directors approved the formation of a Business Advisory Council (Council) on April 19, 2012. The Council is representative of statewide construction and professional services business trade associations that serve as a forum to provide essential input and advisement to the Authority in implementing practices that effect and/or impact the small business community.

Business Advisory Council Roster:

Association

Primary Representative

American Council of Engineering Companies	Arvin Chaudhary
American Indian Chambers of Commerce of California	Gretchen Cox
Asian American Architects and Engineers	Eddy Lau
Asian American Architects/Engineers Association – Southern California	Linden Nishinaga
Asian Business Association	Tony Wong
Associated General Contractors of California	Sam Hassoun
California Asian Chambers of Commerce	Scott Leslie
California Black Chambers of Commerce	Aubry Stone
California Hispanic Chambers of Commerce	Ernie Gutierrez
California Small Business Association	Betty Jo Toccoli
Disabled Veteran Business Alliance	Chris Coles
Elite Service Disabled Veteran Owned Business Network	Bill Ulmer
Greater Fresno Area Chamber of Commerce	Debbie Hunsaker
Kern Minority Contractors Association	Marvin Dean
La Raza Roundtable de California	Paul Guerrero
Latin Business Association	Leonard Ortiz
National Association for the Advancement of Colored People – Sacramento	Betty Williams
National Association of Minority Contractors – Northern California	Ingrid Merriwether
National Concilio of America	Diana LaCome
San Francisco African American Chamber of Commerce	Frederick Jordan
US Pan Asian American Chamber of Commerce - Western Region	Clyde Wong
Women Construction Owners and Executives	Lee Cunningham
Women Transportation Systems – Sacramento	Stacey Alliguie

Small Business Program

The Authority is committed to Small Businesses (SB) playing a major role in building the statewide high-speed rail project. The Small Business Program (SBP) has an aggressive 30 percent goal for SB participation including Disadvantaged Business Enterprises (DBE), Disabled Veteran Business Enterprises (DVBE) and Micro-Businesses (MB).

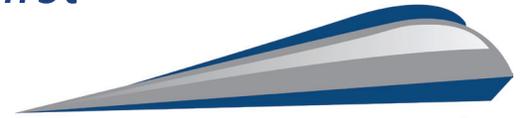
Experienced Team Tapped to Manage First High-Speed Rail Construction

Team Has Exceeded Authority's 30 Percent Small-Business Goal

An experienced team in large public transportation construction management will be the Authority's eyes and ears on the ground when work on high-speed rail gets underway this summer in the Central Valley. In January, the Authority Board of Directors approved the team of Wong-Harris to handle Project and Construction Management (PCM) services for construction package slated for about 30 miles from Madera to Fresno. PCM team members will work closely with the design-build team and oversee infrastructure inspection and testing, technical and environmental compliance, utility relocation, procurement and risk management assistance, construction safety and security, fraud and theft prevention and public outreach.

"We're proud to say both companies that won the Project and Construction Management contract are California-based firms with extensive experience in transit delivery and design-build programs in California and around the nation," said Jeff Morales, Authority CEO. "They have also achieved and exceeded the Authority's goal of having 33 percent small business participation and of the small businesses that will provide PCM services over 50 percent are located in the Central Valley."

Wong-Harris is a joint venture team made up of two well-known players in the construction industry. The San Francisco-based PGH Wong Engineering, Inc. is a full-service engineering firm. It specializes in construction management, project



Wong+Harris

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management, and light and heavy rail transit design. Wong has worked on BART projects, including an extension to the San Francisco International Airport, the airport's AirTrain System and Sacramento Regional Transit Light Rail.

Harris & Associates, based in Concord, California, provides expertise from project conception through occupancy in project and construction management, program management, engineering services, and municipal services. Harris has provided services to Caltrans since 1986 and worked on design-build for southern California projects such as I-405 and widening SR-22.

Partner Spotlight: Minority Business Development Agency (MBDA)



Under the umbrella of the US Department of Commerce, the Minority Business Development Agency helps create and maintain jobs by promoting growth and global competitiveness of large, medium and small businesses owned and operated by minorities. With the help of 40 business centers across the nation and domestic and international partners, MBDA provides its clients with technical assistance, access to capital, contract opportunities and new markets needed to create new jobs. to learn more visit www.mbda.org

Strategic Partnerships

To achieve greater effectiveness in the delivery of procurement opportunities to small businesses, the Authority has cultivated ongoing strategic partnerships with local, community organizations and agencies. The intent of these partnerships is to leverage shared services and resources to become more transparent, accessible and accountable by enhancing the quality of the Authority's services. The Authority is confident that these strategic partnerships will not only maximize the participation of Small Business participation in its procurement process, but will also strengthen and sustain California's economy.

Gotta' Keep Moving to Keep up with Robert Padilla

With a quick laugh and wink, Robert Padilla has no trouble putting a smile on colleagues' faces. But he's also a man who takes a no-nonsense approach to getting his job done. As the Small Business Advocate for the Authority, Robert is always on the go, but he remains calm as he fields hundreds of questions for Small Businesses (SB) interested in getting a piece of the action on the Central Valley high-speed rail project. He also makes sure Authority construction contracts adhere to the Authority's goal of 30 percent SB participation, which includes a 10 percent participation goal for Disadvantaged Business Enterprises (DBE) and a 3 percent goal for Disabled Veteran Business Enterprise (DVBE).

Robert has spent over 20 years helping businesses remain viable while providing much needed jobs to California's labor force. Prior to his July 2012 appointment at the Authority, he was the Disadvantaged Business Enterprise (DBE) Program Manager for Caltrans. He also served as the Assistant Deputy

Director for the Governor's Office of Economic Development and headed Caltrans' Office of Business & Economic Opportunity.

Robert attended CSU Fresno and CSU Sacramento where he earned a B.S. degree in Strategic Management and an MBA in Human Resource Management.

He's also well-schooled in the art of salmon fishing. He likes to cast his lines in

the American River and explained when he gets his catches home, his entire family enjoys them after he throws them on the grill and sometimes slaps on his special barbecue sauce. According to Robert, the largest salmon he's ever hooked was a real whopper at 35 pounds.

Robert played a lot of baseball growing up. He started out as a catcher, but ended up "playing the hole as a shortstop." He and his wife spent a whole summer visiting every major league stadium in California and he's seen teams play in Seattle, Denver, Detroit, Boston, Baltimore and New York. "I love baseball," Robert said. "It doesn't make any difference what level it is. It could be sandlot ball, Little League and the big leagues." And there's one team he loves more than any others and he doesn't care who knows it. "By far, I am the biggest New York Yankee fan on the West Coast," he declared.

— Karen Massie



Robert at Nimbus Dam fishing for steelhead.

Calendar of Upcoming Events

MEETING	DATE	LOCATION	ADDRESS
Board of Directors Meeting	March 6, 2013	San Mateo County Board of Supervisors Chambers	400 County Center Redwood City, CA 94063
Business Advisory Council Meeting	April 18, 2013	Greater Bakersfield Chamber of Commerce, California Room	1725 Eye Street Bakersfield, CA 93301

*Meeting dates, times and locations are subject to change.